

Pickaway County Agricultural Society Monthly Meeting Minutes January 14, 2019 7:00pm

- I. Call to order at 7:00pm by President, Von Cremeans
- II. Pledge of Allegiance led by Frank Reisinger
- III. Roll Call Directors not present: Brad Lutz (courtesy of notice given), Carlee Stewart (courtesy of notice given). Brad Shannon arrived at 7:01.
- IV. Special Guests
 - a) Morgan McFarland thanked senior fair board for support during Ohio Fair Queen's competition. Had a great experience.
 - b) Steve Davis (Eagles) and trustees, Bill Jarvis & Mike Rhoader asked SFB to approve using amphitheater and surrounding areas for a concert and some other activities/concessions in the evening of July 1 before the community fireworks event that was previously approved.
- V. Angie Thornton Suggested using former junior fair exhibitors that have "aged out" as resources to help teach and support current junior fair exhibitors, and suggested sharing equipment that can be costly. Grooming equipment (clippers, blowers, grooming supplies, etc.) is a huge cost that many exhibitors cannot afford. Suggested that this level of support may encourage more families to participate if former exhibitors were identified/shared to contact on guidance for clipping, prepping, fit, etc.
 - Joy Sharp shared a reminder that according to current ODA rules only junior fair exhibitors could touch/prep/fit their own animals, and that 4-H expectations are to teach the exhibitors to prepare their own projects. Former junior fair exhibitors could be used as resources before fair/off grounds, but ultimately it is the responsibility of club advisors to provide this level of support and guide club members, and for club members to groom/prep their projects themselves.
- VI. Secretary Report Chris Pence moved to approve December 17, 2018 minutes. Brad Shannon seconded. Motion carried.

VII. Treasurer Report -

- Checking \$41,228
- Savings \$102,159
- Petty Cash \$100
- Total funds in bank \$143,488
- Income Total income \$12,219...\$12,099 from horse rental
- Expenses Total expenses \$21,029...\$2,867 electric...electric supplies for horse barns \$1,452...OFMA Convention Board (SFB + L&SC) \$2,648
- Printed list of lessees who owe for horse barn rentals was provided to board.
- GAP Checking \$28,978...Expenses \$500 for new back up sound system
- Craig Weiler moved to approve Treasurer Report. Darin Myers seconded. Motion carried.
- <u>Hinkle Report</u> Financial statements for 11/30/17 to 11/30/18 were approved by SFB at December meeting and was sent to ODA. Printed copy of report with full detail that will be submitted to state was provided to SFB for review.
- Tracey Rittinger moved to accept Hinkle Report. Carl Myers seconded. Motion carried.

VIII. Committee Reports

a) Jr. Fair Board

- JFB members Mason McFarland and Morgan McFarland provided update last meeting was in December, was a holiday party. Sun 1/13 meeting was postponed to Sun 1/20 because of inclimate weather. Next meeting will be officer elections and committee selections. They thanked SFB for providing \$10 for lunch for JFB convention attendees.
- Joy Sharp shared that 20 JFB attended convention. 4 drivers, all picked up/dropped off, didn't stay. No expenses to reimburse. Also, some JFB didn't take lunch money because they had to leave early.
- Five quality assurance trainings need to be scheduled to accommodate all exhibitors in county. So far only 4 confirmed. No response from Circleville/Stonecreek. Need a location for 5th session, preferably in Circleville. Need space for larger general session (approximately 150 capacity) and 7 smaller breakouts.
 - Current sessions scheduled: Tu Mar 26 @ 7:00 TVHS, Sun 3/31 @ 6:00 WHS, Th 4/11 @ 7:00 LEHS, Tu 4/23 7:00 WHS
- 3rd Mon in Feb 2/18 @ 7pm in Ankrom Building is Quality Assurance training for all Livestock & Sale Committee, Sr. Fair Board, species committee chairs, plus anyone that is willing to come help at fair.
- Steve Barthelmas shared that there is a beef quality assurance training session he is attending Tu 1/22 at Union Stockers. Anyone welcome to attend for additional training.

b) Livestock & Sale Committee/Jeff Wippel

- Thanked SFB for sponsoring L&S Committee to attend OFMA convention, 15 registered to attend, 13 showed up (only 2 no shows). Next meeting Mon 1/21 @ 7pm. Will have attendees share take aways.
- Steer weigh-in at Ross County was successful. Weighed in 20 steers + 3 fat dairies. Last year 21 steers + 8 fat dairies. Down 1 steer & 5 fat dairy from last year. Bringing back dairy beef feeders is likely why fat dairy number down.
- Jeff's convention take away was "know your fair rules!". If there are issues it is imperative to know for litigation purposes. Rules and knowledge of rules have to be solid and enforcement consistent. Ask if you don't know. If you don't know don't guess or speculate. Get the right information from species superintendent.

c) Construction Update/Von Cremeans

- Going to schedule walking tour for SFB soon, possibly on a Saturday. *Tour + work day scheduled for Saturday, February 2 at 8am
- Crews working 7 days a week. Snow is slowing progress slightly but the buildings are on schedule to be finished by fair. Landscaping, grass and other finishing touches likely will not be done but buildings will be functional for fair week.
- Steer barn arrived Mon 1/14
- Covered Arena is up. Will take 35 days to do roofing. Will have material in roof for condensation.
- Multi-Purpose Building will be completely sided by 1/21. Insulation, plastic sheeting and inside metal started. Roof insulation done.
- Steel workers are behind. Corna Kokosing getting ready to hire another company to build hog and goat barns. No additional cost to project.
- Small animal barn comes Tu 1/15
- Hog barn comes Th 1/17
- Goat barn comes Fr 1/18
- 15 flat bed semi-loads coming this week (1/14). Will be staged on back road and in campground to bring in as ready. Not as much siding on barns as on multi-purpose building. They won't take as much detail work.
- 90% of underground work is done. Storms are ready to be hooked up.
- Water line starting soon.
- 35 days to roof show pavilion.
- Horse barn concrete is poor. Finished in rain/weather elements, too wet. Functional but aesthetically doesn't look good. Some cracked. Cracked concrete will be fixed. Corna Kokosing is going to purchase rubber mats to cover.
- Bidding for amphitheater stage/building went out Mon 1/14. Two week bid period. West end of stage is 10x18 ft room with roll up door. \$400k grant money for amphitheater was received. Check was made out to PCAS. Sean Mayhugh will write check to PCCF for that amount this month.
- There will be 3 paved handicapped camping spots inside fence beside amphitheater. Pickaway County Disabled Services paying for them. Will continue evaluating on

who can qualify to use the spots. They have also inquired on alternatives for pellets in show arena if there is a disabled exhibitor. Will continue to work with them to evaluate options and solutions.

d) Camping/Von Cremeans

- Printed copy of updated camping letter and application was provided to SFB. Letter
 and application will be mailed to all 2018 campers, posted on website and posted
 Facebook by end of January. Application does not guarantee a camping spot.
 - o Includes all costs. 50 amp spots went up \$50
 - o NO ATV'S, side-by-sides, gators or comparable vehicles will be permitted. Golf carts only will be permitted.
- SFB Directors camping cost is \$75. SFB Directors need to apply also and put "SFB Member" on application where it says "Club/Chapter Represented".
- Lost 12 spots from construction. We'll be adding net gain of 15 additional spots inside fence around track for this year. Additional 35 spots will be added around back of track for amusement & concessionaire camping moving to back of track in the future (not this year).
- For perspective/comparison Hartford Independent Fair does not allow golf carts and have a \$200 non-refundable lottery application processing fee for camping. If you don't get in, you don't get your money back.
- Fairfield County has 12 ft wide camping spots. Ours are 20-22 ft wide. There is room to add more spots if spaces are narrowed.
- Committee is continually evaluating solutions to prioritize what is best for our junior fair exhibitors, volunteers and families. Currently committee will prioritize accordingly in this order:
 - o SFB Directors (inside/grandstand side)
 - L&S Committee (inside/grandstand side)
 - o 4-H/FFA Advisors
 - o Immediate/household family of Jr. Fair Livestock Exhibitors
 - o Grandparents of Jr. Fair Livestock Exhibitors
 - Other interested campers will be considered after all groups above have been properly accommodated.
- There is a place on application to specify preferred site neighbor but requests are not guaranteed. Placements will be determined by camping committee.
- Patience is appreciated as process will require a lot of planning, thought, work, and time by committee to do what is best for most.
- There will be no "legacy" camping spots. Just because a family had a camping spot previously does not guarantee that they will have that spot (or any spot) this year or in the future.
- Craig Weiler moved to approve application & letter with pending suggested changes.
 Mark List seconded. Motion carried.

- e) Open Dairy/Steve Barthelmas
 - Working with Judy Wolford. Interested in using same judge for Jr. fair and open dairy show. She said she could get a judge for \$200.
 - Open Dairy Show will start right after Jr. Fair show (takes about an hour and a half)
 - Jr. Fair Show starts at 1:00. Approximately 3:00 show start for open dairy.
 - Communication and process for move-in needs to be improved.
- f) Monthly gun raffle Von Cremeans
 - Sean Mayhugh has sign out sheet for directors to take tickets to sell.
 - Going to do one every other month.
 - Funds raised support Livestock & Sale Committee needs.

IX. Old Business

- a) Livestock Exhibition/Jr. Fair Show Rules Von Cremeans
 - Committee Chairs were required to review since presented last month.
 - Dates will be adjusted on final edit.
 - Craig Weiler/Goat & Sheep Superintendent requested that "tear down" clause be removed from rules as exhibitors are not expected to physically remove and store pens, only clean.
 - Scott Pritchard stepped out 8:06pm-8:08pm
 - Craig Weiler moved to replace current rule of "forfeiting sale payment" to apply a \$50 fine instead to exhibitors that do not properly clean pens upon move-out. Scott Pritchard seconded.
 - Chris Pence moved to amend Craig's motion to a \$100 fine. No one seconded the motion.
 - Upon vote...Chris Pence opposed \$50 fine motion. Motion carried to apply \$50 fine.
 - Craig Weiler, suggested that it is imperative that Pickaway County Fair adopt/align with ODA rules and state them explicitly in the fair book. Specifically, Craig requested the clause about clipping should be conspicuously stated in fair book.
 - Joy Sharp stated that PCF rules must be stricter than ODA to "opt out" on any rules. Have alumni give clinics to show how to fit, show, etc. to teach and demonstrate prior to fair, but they cannot and should not be doing the work for the exhibitors.
 - Mark List/Hog Superintendent Add verbiage "No clippers on the grounds", replace "scissors in barn". Suggested adding verbiage to define drenching and "no solvents/unauthorized grooming products/water only on show days" to further clarify.
 - Steve Barthelmas/Cattle Superintendent confirmed that 2019 possession dates need updated
 - Tracey Rittinger/Rabbit Superintendent approved "as is"
 - Post top rules/expectations in barns. Bring up in all q.a. sessions.
 - Frank Reisinger/Poultry Committee approved "as is"

- Jennifer Pontious/Horse Superintendent the check-in is different and needs updated. No horse trailer parking on fairgrounds, needs updated since the former horse arena rules don't apply regarding parking. Horse show days changed.
- Steve Barthelmas moved to approve "as is" pending amended/suggested changes by superintendents. Carl Myers seconded. Motion carried.
- Von Cremeans stated that careful review to update days/dates/times, etc. will be done upon finalization of rules document.
- Sean Mayhugh stepped out 8:18pm to 8:25pm

b) 4G Entertainment Extreme Buckers Rodeo – Von Cremeans

- Based on presentation by Chase Gabriel at December meeting.
- Mark List stated there were challenges with an affiliated group previously. If this group wants to rent building/grounds for an event SFB will be open to consideration.
- Mark List talked with other sources about rodeo options.
- Last year's rodeo was well attended despite weather and offered more than bull riding.
- As Entertainment Committee Chair, Mark List proposed going with a full rodeo during fair, not just a bull riding show for this year during fair.
- Based on discussions no motion was made to consider 4G's proposal.

c) July 1 Community Concert/Event – Von Cremeans

- Proposed agreement with Eagles representatives:
 - o Fireworks are free to community. PCAS will not charge rental costs for portion of grounds (campground) utilized as previously approved.
 - \$500 rental to use amphitheater and surrounding areas for activities/vendors will be required to cover costs for utilities, maintenance, other contracted services, etc.
 Must be consistent with rental fees set going forward.
 - o SFB sells the beer for the event. SFB will get security for beer garden only.
 - Steve Davis suggested SFB doing a raffle during event to raise money toward revitalization.
 - Board would have to approve any event/ticket/admission charges by Eagles to public since that is an amendment/change to what was originally agreed and voted upon by SFB. Donation to revitalization preferred by SFB.
 - Randy Smith moved to approve proposal for \$500 rental agreement and SFB to sell beer during July 1 Eagles Community Event. Craig Justus seconded. Motion carried.

X. New business

- a) 2019 Working Budget/Von Cremeans, Sean Mayhugh & Chris Pence
 - Chris Pence presented working budget as a "starting point"/guide. There are a lot of unknowns and things that will pop up as plans progress. As a working budget there is room to adjust as needed.
 - 2018 budget planned for \$25k profit. Actual was loss of \$24k.
 - 2019 reflective of plan for well attended fair because people will want to come and see the new grounds. As a result of that other revenue streams should increase rides, vendors, attractions, etc.
 - Have to plan 2019 in a way to encourage people to return to fair in 2020. SFB needs to plan for and invest in "extras" beyond livestock shows, rides, food and grandstand attractions. Must appeal to larger variety of attendees.
 - Entertainment budget increased. Have to have events that attract crowds that might
 not necessarily come for livestock shows, food or rides. Have variety and level of
 quality to create buzz. Create an experience that people will remember, and enjoy and
 look forward to next year.
 - Building repairs/maintenance is a big unknown that needs a significant amount allocated. There may be details above and beyond construction contract that weren't planned for but will present themselves as SFB solidifies logistics, procedures, organization, and processes. \$50k allocated to pay for county maintenance contract.
 - Planning for more VIP opportunities and sponsorships to increase revenue.
 - A lot of activities will be going on. There is a lot of opportunity to showcase the grounds. Important to invest wisely as a business would for more value-add to community.
 - \$10k allocated for "other fair expenses". 2018 unexpected expenses for gates/admissions and supplies occurred. Planning more wisely for 2019 to align.
 - Limited 2018 building rentals. 2019 will also have limited building rentals until grounds are complete and can be rented starting after fair. Strained revenue stream, and ultimately unknown with no history for comparison. Ultimately between 2nd half of 2018 through 1st half of 2019 there is no building rental income. Planned for worst case scenario in hopes of best possible outcome that will benefit all.
 - There are expenditures that will have to be paid out in 2019 that shouldn't have to be incurred again in 2020 and beyond. i.e. Grandstands, existing race horse barns, and in-field not considered part of construction project and not budgeted for in PCAS budget but will need upgraded electric/lights/underground, and other necessary updates. Getting as much donated as possible (equipment, labor, etc.). Materials are a premium. Scope of project will run approximately \$18k. Invest now and won't have to spend again. Building rental and race horse barn rentals are more in line with where they should be.
 - Elbow grease, talents/skills, and time given by SFB directors and other generous volunteers has helped keep costs down significantly.

- Mark List stated that sponsorship committee will continue to keep day sponsorship at \$2,500 for 2019. Consider increase for 2020. All sponsorships should run through this committee and be consistent. All SFB Directors are expected to approach businesses and contribute to the effort. A list of local businesses will be made and directors assigned to approach those businesses so that multiple people aren't approaching the same businesses.
- Whatever budget amounts are approved is what allotted expenditures are and do not need to be voted on by SFB as long as they meet the perimeters and scope of the committees.
- Scott Pritchard moved to approve 2019 working budget as presented. Mark List seconded. Motion carried.

b) Use of steer for local biz tour for fundraising/Christy Pence

- The Revitalization Fundraising Leadership Team is requesting use of the steer to place
 inside of local businesses as a way to keep the fairgrounds revitalization fundraising
 efforts visible and in front of people in the community, generate excitement, and give
 the community the opportunity to get photographs before steer is placed atop the new
 sign.
- Also, a way of recognizing and showing appreciation to businesses who have already
 donated. Will help drive business into their doors by promoting its location for people
 to come see it and get selfies.
- Also hoping that businesses will have a desire to have steer at their location and that will be a great opportunity to approach them about contributing to the fundraising effort.
- Will create a social media buzz i.e. "Where's the steer this week?" (like Where's Waldo), and get followers to engage and participate in a scavenger hunt type of activity (have a contest?). Having activities, as well as, giveaways/drawings/contests (with prizes like fair passes, etc.) like this was highly suggested several times throughout sessions at OFMA convention. Whatever can be done to create interest and excitement will give life and traffic to our fair and attract a variety of attendees that will be curious and want to be a part of it.
- In locations with high traffic it is understood that members of the revitalization fundraising committee and/or SFB members will need to escort and supervise the steer (i.e. like Kroger). Not necessary for smaller store fronts as long as it is inside and secure. Will require assistance by SFB to deliver it to the locations. It is a high priority to keep the steer locked up and safe/secure. Christy Pence will check with insurance company on assuring it is covered.
- Fundraising currently at \$2.5m of \$5m (goal to reach by May). Getting more aggressive in getting closer to goal over next couple months.
- Steer will be refinished/shined up/polished closer to fair time but going right now "as is".
- Steve Barthelmas stated his concern of having the steer available to the public and requested that it not be sat outside of buildings unsecure.

Mark List moved to approve use of the steer by the Revitalization Leadership Team
for promoting revitalization fundraising and as a gesture of thanks to businesses who
have contributed and support PAEC. Jennifer Pontious seconded. Steve Barthelmas
opposed. Motion carried.

c) Sr. Fair Board support of Revitalization Fundraising Effort/Christy Pence

- It is important to be able to tell potential donors and physically display on literature that there is 100% participation by SFB in donating to the revitalization efforts. Goes a long way in making fundraising efforts for project viable by being able to physically have the commitment, unification and support of the group as one team. Currently the Revitalization Fundraising Leadership team has committed 100%. Need same level of participation by SFB.
- At next meeting on February 11, 2019 Christy will present every SFB member with a packet and pledge/donation form to be filled out and returned that evening.
- Von Cremeans shared that there is a Holmes County advertisement out that states "100% SFB participation!". All levels of giving are accepted and appreciated!

d) Fair Logo & 2019 Fair Theme/Christy Pence

- Consistently have heard from others at this meeting how important our branding and presence is. Experience is important not only to exhibitors and their learning, but also important to educate the public and community that might not otherwise be around or know much about agriculture. Part of our mission is to provide an opportunity for the public to learn. People that don't show/exhibit at fair will come back if they have a good experience and if there are additional activities and attractions other than rides and food that draw them in. Showcasing the grounds includes clean, clear, crisp, creative communications that will grab their attention and be recognizable as a unique symbol of the Pickaway County Fair.
- Buildings being built for a lot of different things that will enrich our community.
- As SFB we manage the grounds. But now with having focus and intent on frequently renting the buildings out year round, with fair as the year's main event, we have to separate Pickaway County Fair from Pickaway Agriculture & Event Center. No longer called "fairgrounds", refer to proper name <PAEC>.
- Melissa Scott in attendance, has been hired on full-time with Pickaway County Visitors Bureau for the purpose of promoting and booking events for PAEC. Creating marketing materials.
- Current logo for PAEC and PCAS is same (outline of event center graphic), with different titles.
- Fair is an event that will occur at PAEC, therefore new/separate logo to distinguish is needed to put on materials for fair related paperwork and promotions. (i.e. camping applications) that are going out soon.
- To have a graphic designer (working with Ink My Logo) design a fair logo, approximately \$500. Other ideas/contacts will be considered upon suggestion, and are being accepted for multiple bids/pricing.

- Also, with this being inaugural year for new buildings and having a lot of new people that have never been to the fair or haven't been in a long time, and to make an inviting atmosphere for exhibitors, as well as, consistency in communications it's important to have a welcoming, fun and engaging theme. A slogan being considered is "Ushering our little fair into a big future!", along with an image/graphic concept of a cowgirl and cowboy with their hands out welcoming or ushering in guests. Makes it fun for community and exhibitors and makes communications and signage attractive, gets people's attention.
- Joy Sharp suggested in the future doing a contest for Jr. Fair exhibitors to submit their ideas. With limited time it's not possible at this point to have a contest. Most of the concepts came about as a result of OFMA convention last weekend. Will look for valued input from JFB this time around. Importance of engaging community and exhibitors was acknowledged.
- Jim Arledge moved to approve \$500 for fair logo creation. Darin Myers seconded. Motion carried

e) 2019 sponsorship for Jr. Fair awards/Christy Pence

- We have received annual request for \$150 sponsorship for Junior Fair Awards and need approval to send payment. Can be more or less based on board's decision.
- Joy Sharp inquired if King & Queen expenses would be provided by board again (\$225 for king & queen + \$150 for jr. fair awards = \$375 was approved by SFB in 2018).
- Mark List moved to approve contributing \$150 for 2019 Jr. Fair Awards. Carl Myers seconded. Mark List amended to include King & Queen expenses of \$225 for total of \$375. Carl Myers seconded. Motion carried.

f) Naming of multipurpose building

- With significant contribution toward revitalization by PCAS through Gun-A-Palooza fundraiser PCAS will have naming rights to the multipurpose building (approximately \$10m projected to be contributed over next 10 years generated by this event on behalf of our organization).
- Von Cremeans suggested "PCAS Heritage Hall" as name for multipurpose building. It's not a coliseum, not a formal event center, and not arena. Honoring the heritage of our county is important.
- Scott Pritchard moved to name the multipurpose building "PCAS Heritage Hall". Mark List seconded. Motion carried.

g) Highlights of OFMA Convention/Attendees top takeaways:

Jennifer Pontious – Important to like, share and comment on social media/Facebook
for more visibility. Do giveaways to get people engaged. Do it year around. Go live –
people see a lot quicker. Snapchat filters and frames – has great advertising options.
 Von Cremeans suggested that JFB run with that since they're all on Snapchat. Christy
will create an account for Snapchat if we don't already have one. Will check with

- Carley Stewart. Also, need to post more on Instagram. Judging connection great resource to find judges.
- Steve Barthelmas went to Dr. Forshey's presentation focused on DUNF forms. We had 2 incorrect this year. Important to assure they are correct.
- Brad Shannon make sure rules are in the right spots in the book.
- Chris Pence security is important. Someone has to be the enforcer of the rules and it has to be consistent so that expectations are created and rules adhered to for safety and smoother operation. Fairs are community events. They're homecoming events for people who live out of town/state. There need to be a variety of many quality activities and attractions throughout the day. Something for everyone to attract a variety of different kinds of people. SFB has got a young enthusiastic group that is ambitious to make something of this fair, and a lot of other fairs don't have the same advantage. People come for an experience and when they have a good experience they spend money. For comparison, Hartford very strict with their rules and consistent with enforcing them.
- Scott Pritchard everyone should go to OFMA convention. Invaluable experience and learning. There is so much information. Connections and networking with other fairs is invaluable. Most other directors will tell you anything you want to know, even financial figures (expenses and income). Mainly went to amusement and concessions sessions. Leadership speaker, very interesting. First time attendees meeting got paper copies of the Red Book. A link was sent in the convention notes for online version that can be downloaded: <a href="https://agri.ohio.gov/wps/wcm/connect/gov/4bb79fc0-0fe8-4d85-848d-29d9126e6e10/Fairs_RedBook.pdf?MOD=AJPERES&CONVERT_TO=url&CACHEID=ROOTWORKSPACE.Z18_MIHGGIK0_NOJO00QO9DDDDM3000-4bb79fc0-0fe8-4d85-848d-29d9126e6e10-ml3dUzp
 - Need to develop a directors handbook stating roles, rules, responsibilities, expectations in writing. Get constitution updated. Must do "new" things consistently to get a feel for how well it works and keep trying new things. Do multiple years (minimum of 3 years). Adjust but don't quit doing them because it didn't work well the first time.
- Von Cremeans need better communication with county prosecutor or we need to get a pro-bono lawyer. Many other counties have county prosecutors as their legal representation (i.e. Tuscarawas County). Need more thorough contracts with updated verbiage that will solidly hold up in court. We need to make sure we're covered thoroughly. Every rule we make has to have a consequence, and they have to be enforced consistently. Important for legal circumstances. All directors MUST be familiar with the Red Book and have a comfort level to reference easily it when needed. Sometimes we're a government entity, sometimes we're not. Also need to be familiarized with Sunshine Laws. A link was sent in the convention notes for online version that can be downloaded: https://www.ohioattornevgeneral.gov/Files/Publications-Files/Publications-for-Legal/Sunshine-Law-Publications-Files/Publ
 - We're highly visible to public. If there is an issue with these fairgrounds do not text or email, make a phone call. Texts and emails are admissible by law.
- Sean Mayhugh attended harness racing sessions, they're increasing money allowance. Attened Quick Book training. Attended mandatory officer meeting. Election rules important to follow to assure fairness, accuracy and validity.

- Craig Weiler important to enforce and communicate rules. Need consistency. All
 have to say the same thing. Make as black and white as possible. Get sponsors for
 events. It is an expectation/mandatory of other fairs that all directors work to get
 sponsorships.
- Mark List Went to beer event. For comparison, Montgomery County gets beer permit for year for more control and oversight. We are looking into doing the same. Huge revenue generator.
- Carl Myers Attended Conceal Carry session know what and where we can post signage. Since public property can't post at fence, entrance but can post at building entrance.
- Darin Myers we need to find our niche and what works. Keep trying consistently.
- Craig Justus Conceal Carry signage important. Must be in right place. \$100k fine if posted incorrectly.
- Randy Smith don't overbook same types of food. Don't deviate from contract. Keep port-a-johns clean.
- h) Von Cremeans thanked Mark List and Tri-Star Lawncare for donating their services to plow and salt the grounds.
- i) Monroe Township Director position
 - Caleb Eversole was present and shared his interest to be a SFB director.
 - Lives in Monroe Township. He was in FFA 4 years. Currently on L&S Committee.
 - Von Cremeans stated that he will have to buy a 2019 membership and that he would have to officially run for the position on the ballot at the election in July.
 - Notary must be present for oath. So he will be sworn in at next meeting on February 11.
 - Carl Myers moved to add Caleb Eversole as the representing SFB Director for Monroe Township. Frank Reisinger seconded. Motion carried.
- j) Shirley Lear invited all to the NRA banquet, partially benefits shooting sports club. On February 16 at Am Vets. \$400 for 8 tix.
- k) Sean Mayhugh will have a form to be filled out for any convention expenses that will be emailed to all Directors.
- XI. Adjournment Chris Pence moved. Carl Myers seconded. Motion carried

Submitted by PCAS Secretary, Christy Pence

NEXT MEETING: Monday, February 11, 2019 @ 7:00pm

^{*}Work day and tour of grounds scheduled Saturday, February 2 at 8am

^{*}Quality Assurance Training for Livestock & Sale Committee, Senior Fair Board, species committee chairs and anyone willing to help during fair: February 18 @ 7pm in Ankrom Building

^{*}Next Livestock & Sale Committee Meeting: Monday, January 21, 2019 @ 7:00pm

^{*}Additional Quality Assurance Training Sessions: Tu Mar 26 @ 7:00 TVHS, Sun 3/31 @ 6:00 WHS, Th 4/11 @ 7:00 LEHS, Tu 4/23 7:00 WHS

^{*}OFMA District 6 Spring Meeting – Sunday, April 7 – Fayette County Fairgrounds